# ExpertClick Ends Paid-Only Policy — Welcomes Freemium and Creator Members Under Strict 10-Point Qualification System

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For decades, ExpertClick ran a paid-membership-only directory, built on the belief that credible experts needed "skin in the game" to be taken seriously by the news media. As the long-standing industry joke goes: "You are an expert as soon as your check clears."

The old policy worked in its time — but it also limited diversity, discouraged up-and-coming voices, and kept out potential high-value contributors who couldn't commit financially right away. Now, ExpertClick is introducing a three-tier membership model that includes qualified Freemium members and a new Creator Membership that actually pays experts based on page views.

## At a Glance: Old vs. New Membership Policy

New Policy: Three Tiers + Old Policy: Paid-Only

**10-Point Qualification** 

Only paying members

could join.

Freemium, Paid, and

Creator tiers now

available.

Membership based mainly

on ability to pay.

All members must pass a

strict 10-point quality

rubric.

Limited diversity of

backgrounds and

expertise.

Broader range of voices for

journalists to interview.

Free listing trials failed due Freemium ranked last;

to stale profiles, lack of engagement, and "drive-

by" sign-ups.

Creators ranked second;

Paid ranked first —

ensuring incentive to

upgrade or contribute.

No revenue-sharing for

prolific content creators.

Creators get paid based on

the page views their

content generates.

Media credibility tied to

payment status.

Media credibility tied to

verified qualifications and

ongoing content value.

# The 10 Qualification Criteria

- Professional Photo (×1)
- Short Bio (×2)
- Areas of Expertise (×2)
- Media Coverage / Books (×1.5)
- Contact Info (×1.5)
- Website & Social Links (×1.5)
- Mission Alignment (×1)
- Ethics & Authenticity (×2)
- Media Readiness (×2)
- Membership Fit (×2)

## **Three-Tier Membership Options**

- Freemium: Free for qualified applicants, ranked last when results shown, news release sending formats limited to (TEXT, HTML), with Google Ads on profiles and chat support.
- Paid: Ranked first, ad-free, with live phone support and seven formats for news releases (TEXT, HTML, PDF, screenshots, blog posts, Constant Contact newsletters, direct email submissions [where all the sender needs to is send in an email, with the email subject to be the headline and body of text to be the release copy]).
- Creator: Ranked second, same privileges as Paid —
  plus revenue sharing based on content page views.

#### **Broad Distribution for All Members**

All news releases can be distributed through 10 major channels, including Google News, Lexis.com, ExpertClick's homepage, press rooms, IPA Speaker Profiles, topic searches, profile icons, search pages, RadioTour.com, and RSS feeds.

"Free listings didn't work in the past because we couldn't enforce standards," said Mitchell P. Davis, Editor at Broadcast Interview Source. "Now, with strict qualifications and ranking by contribution, we can welcome more voices without lowering the bar for credibility."

#### **About ExpertClick**

Founded in 1984, ExpertClick.com and the Yearbook of Experts® connect journalists, producers, and researchers with credible sources. Known for matching the right expert with the right story — fast. *The New York Times* headlined a story with: "Dial-an-Expert."

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