

ExpertClick[®] Member Handbook 2015

Version 2015.1.2

January 2, 2015

This is the Member Handbook for ExpertClick[®] members. Updated versions of this manual can be downloaded in Adobe PDF from

<u>www.MemberHandbook.com</u>. Your hard copy of this handbook has your User ID, password, affixed below..



Your membership includes:

- Your profile (Platform Page) at <u>www.ExpertClick.com</u>
- Your unlimited News Releases at <u>www.NewsReleaseWire.com</u>
- Your profile printed in the ExpertBook: *The Yearbook of Experts, Authorities & Spokespersons*[®].

This Member Handbook is designed to help you gain the greatest benefit from our services. Free customer support is always available during Eastern Time business hours: **Please call us at (202) 333-5000 or e-mail** <u>Support@ExpertClick.com</u>.

Keep this book: This printed handbook is labeled below with your User ID and Password for using all ExpertClick[®] membership features. Or please see your welcome email from <u>www.ExpertClick.com</u>.

User ID & Password:

Client:

Profile address:

Verification E-mail:

MemberHandbook.com

Contents

Welcome from Mitch Davis
What is ExpertClick [®] ?
Expert Topic Search Results 5
Your Press Room Page6
Your News Release7
News Release Wire
In print: The Yearbook of $Experts^{^{ ext{B}}}$
Using Your Tools at ExpertClick [®] and News Release Wire [®] 11
Control Panel11
Create and Edit Your Press Room Page11
Sending News Releases at News Release Wire15
Basic Release Information16
Link Release19
PDF Release20
Preview and Finish20
Manage and Edit Releases21
Link Pick-up Area22
Secrets to News Release Success
Part 1: Editorial23
Part 2: Technical—Send your release via NewsReleaseWire.com
Connect with ExpertClick [®] on Social Media:24
Your Login Information1

January 2, 2015

Dear Subscriber:

Welcome. You can take advantage of all the features of ExpertClick.com so that journalists can easily find you and interview you – so you benefit from the news media exposure.

There are three general concepts:

- 1. Demonstrate who you are and what you want to talk about so that journalists can find you with your text and topics. Journalists find you most easily through ExpertClick.com's search engine of this information.
- 2. **Reach out by sending news releases.** Journalists can receive current content from you, get to know you and want to contact you when they have a story to which you could contribute.
- 3. Use our content on your Web site by linking to your own NewsReleaseWire.com page that only shows your news releases. All of these features add content that you control and that is always updated on your Web page. Pick up badges and use the RSS to syndicate to social media – find the badges in your Manage Releases area, when logged in.

We present your information on the ExpertClick[®] web site, via the LexisNexis[®] database, and in our printed directory. You have 100% control of your content with your User ID and Password.

This handbook will show you how your information is presented, how to set up your Platform Page, and how to send news releases. See our how-to videos at YouTube as well.

We're here to help you succeed. We want ExpertClick[®] and News Release Wire to work for you. Please call us at (202) 333-5000 with any questions.

Sincerely,

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Mitchell P. Davis, Editor & Publisher Broadcast Interview Source, Inc. 2500 Wisconsin Ave., N.W. Washington, DC 20007-4132 (202) 333-5000 Mitchell.Davis@ExpertClick.com

What is ExpertClick?

It all starts here at the main page. Our **front page** is constantly updated with members' Press Room Pages and up-to-the-minute news releases at News Release Wire.





Topics are the most important part of ExpertClick. Journalists and other users seeking experts can search on a topic of their own choice, or use our "Expert Round Up" topic index on our main page.

Choosing the right topics helps you be found – see page 13 for more information on selecting your topics.

MemberHandbook.com

Expert Topic Search Results

On the search results page, Press Room pages and News Releases that match the search term are displayed. (The topics you choose for your Press Room Page are used to search for your news releases too.)

The Icons help journalists know if you have a web link, audio, news releases or Daybook events. When you add content, you make your listing more attractive and functional. And when journalists click on the name, the Press Room Page opens to show your page with links.

Interested in upgrading your membership with better search result placement or a banner ad? Contact <u>Support@ExpertClick.com</u> today.

E E	xpertClick [®] Home Join as an Expert Login About ExpertClick Site Map Contac	t ExpertClick	e			
Search P	Patricia FRIPP Coaching Your competitive edgeawesome presentations!			with	ner ad premium ement	
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	Still Working? 7 Ways To Stay Vibrant When Over 50 or 60	-	Fea	tured	news	
	7 Ways to Be Memorable at Networking Events		rele	eases		
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1	Jerry Cahn, PhD, JD - Trusted Advisor - Coach to Leaders, Presenters Presentation Skills/Public Sceakin					

Your Platform Page

A sample of a vertical layout – a horizontal layout is also available. See how to create and edit your press room page on page 10.

		Social media sharing tools.	_
	Randall Craig, Social Yearbook of Experts - Participant Information	l Media and Web Strategy Expert Member Profile	Your name is your headline – be sure to make
Links, contact information, and icons that show your availability. Users can subscribe to	Randall Craig, Social Media and Web Strategy Expert Toronto, Ontario Canada Jump To Randall Craig, Social Media and Web Strategy Expert View Releases View Full Page from Yearbook of Experts as PDF Welcomes paid invitations to speak. Click Here for professional speaker information. Will consider all speaking invitations. Contact Information Randall Craig, CFA, MBA, CMC		t descriptive.
your RSS feed.	Toronto, ON Canada Contact Phone: 416-256-7773 Contact Randall Craig, CFA, MBA, CMC		nclude up to our images.
Your most recent news releases.	Latest News Releases Image: Colspan="2">Title Image: Colspan="2">Title Image: Colspan="2">Colspan="2">Title Image: Colspan="2">The Integration of 'Social' Image: Colspan="2">Colspan="2" Image: Colspan="2">Colspan="2">Colspan="2" Colspan="2">Colspan="2" Image: Colspan="2">Colspan="2" Colspan="2" Colspan="2"	 Randall Craig is an expert (since 1994) in the field of Social Media/Web Strategy, Social Media Risks, Networking, and Social Media Career Planning/Job Search. He is the author of seven books in the area, including The Everything Guide to Starting an Online Business, Social Media for Business, the Online PR and Social Media series, Personal Balance Sheet Career Planning Guide, and others. (Please call for review copies). His background includes 9 years at consulting firm KPM 6 years starting a company (and later selling it), 3 years as a senior executive at an American public company, and since 2003, President of the consulting firm 108 ideaspace inc. He is a CFA, MBA, CMC, and has a Black Belt in Karate. In addition to his professional activities, Randall lectures MBA students at the Schulich School of Business, one of the top-ranked global business schools, and writes a column for the Huffington Post. He is an experienced commentator on current issues, and has an extensive national profile on TV, radio, and in print. 	
Your topics – enter up to 39.	 Career Networking Executive Coaching Management Consulting Blogging 	For more information and story ideas: Randall Craig's credentials http://www.RandallCraig.com	
	10. Entrepreneur 11. Marketing Strategies	108 ideaspace inc. (Consulting firm) http://www.108ideaspace.com	

ExpertClick.com

Your News Release

The crucial "5 Ws" are What, Where, Who, When, Why. Your release has it all – see page 13 to learn how and see page 21 for top news release success tips.



News Release Wire

Users can also go to <u>http://www.NewsReleaseWire.com</u> directly from the main page to search News Releases by date or location.

News releases are presented by most recently submitted. Users can also view by date.



Where else do your news releases go?

- Scanned by Google News.
- LexisNexis, a top research tool for working journalists.
- Our e-mail headline feeds.
- RSS feeds.
- A custom URL link for your Web site that shows only your news releases.
- Linked to your ExpertClick.com profile.

In print: The Yearbook of Experts®

Since 1984, Broadcast Interview Source has published directories the news media know and trust. Your membership includes your 75-word profile and your topics. (Contact us at <u>Support@ExpertClick.com</u> if you would like to upgrade to a full-page display ad – you can also be on the back cover).

We distribute our books in six ways:

- We send free copies of the Yearbook of Experts, Authorities & Spokespersons[®] to America's leading print and broadcast journalists. We use our list of targeted journalists. We also distribute at trade shows such as <u>www.Talkers.com</u>, the Talk Radio annual convention.
- 2) A complete PDF is available for download at www.ExpertBookPDF.com.
- 3) The Yearbook is always online 24 hours a day at <u>www.ExpertClick.com</u>.
- 4) At <u>www.Scribd.com</u> the document sharing site.
- 5) Affordably priced at <u>www.Amazon.com</u>.

Special version of the printed Yearbook of Experts[®]

We want journalists and speakers bureaus to find you. Special versions of the printed Yearbook of Experts[®] are sent free of charge to influential audiences, and as always available free as a PDF at www.ExpertBookPDF.com

The *Talk Show Guest Directory*, sent to top Talk Shows.





We also offer back cover advertising and full cover wraps as shown in these front and back covers of the 2012 and 2013 Speaker Yearbooks. Contact us for details.





Make sure you complete your <u>book text</u> while you complete your Press Room Page - see page 11 for tips. If you would like to include a photo, please email it to us – we find that 600 pixels or larger make the best resolution.

If you have a display ad or an image for your listing (half or full page) please send your art or image to support@expertclick.com, along with your customer number, name, and contact information.



Using Your Tools at ExpertClick[®] and News Release Wire

Control Panel

Logging in with your User ID and Password will bring you to the main control panel.

ExpertC	
Home	Control Panel Logout About ExpertClick Site Map Contact ExpertClick
Control Panel - Edit Profile	Expert Control Panel
- Send Release	For: Expert Cuck
- Manage and Edit Release	Your membership level is: CLASSIC MEMBER

- Go to Edit Profile to edit your Press Room Page see below.
- Go to Send Release to send releases see page 15.
- Click on Manage and Edit Releases to edit new releases, and to view current and expired releases. Here you can also pick up your links so users can go right to your Press Room Page or your list of news releases see page 21.

Create and Edit Your Press Room Page

1. From the Control Panel, go to **Edit Profile.** Use the links at the top to navigate and update your information.

On the screens that follow click on "Update your Page with this Information" before clicking "Next" and continuing – this will ensure your updates are saved. You can also see a proof at any time.

<mark>Profile Details</mark>	Book Text	Web Text	Manage T	opics	Setup your Pag	ge Addition	nal
		Pro	ofile Info				
						Next >>	

 Member Update – Profile Details. Make sure your contact information is accurate and upto-date. The "Participant Information" section contains the information that will be published publicly on your Press Room Page and your Yearbook profile. This is the headline of your Press Room Page and will be used in your news releases. This is also how you will appear in search results.

Participant Information: Please enter the name of the group or person (the client) this RSVP form is for.

If you are a PR FIRM your group name should be in the subscriber field.

Your Name Here

Please enter name.

Important information on Participant Name: This is how we will know your account, how you will be indexed, and how you will appear in search results. Most entries use an association or company name, such as "American Society of Association Executives." A doctor could use "Dr. Raymond Smith," or "Dr. Raymond Smith, Endocrinologist. " An individual could also use a name and a descriptor such as "Sally Jones- Interior Decorator," or a company name such as "Sally Jones Decoration Service." Please put how you want to be known on this line.

Success Tip: For Participant Name, most members use an association or company name, such as "American Society of Association Executives." If you're an individual, think about key words. See the press room page for "Viki Rackner MD FACS – Doctor Caregiver" at: <u>http://expertclick.com/19-2253</u> to see what we mean.

By adding "Doctor Caregiver," she helps visitors to ExpertClick[®] better understand what she does. This not only helps humans, but helps search engines that search on keywords find her Press Room Page.

3. **Book Text.** Your profile for the printed directories. This is your "elevator speech" and should be brief and keyword-rich.



Success Tip: The Book Text is not just for the printed Yearbook. What you enter here is also used for display on the front page of ExpertClick[®] when you send news releases. The "Book Text" is used as well as for the meta-text tag for your Press Room Page, which helps search engines find you. 4. **Web Text.** The main text of your Press Room Page. Keep it descriptive, clear, and interesting. Why should journalists or speakers bureaus contact you? What is your expertise? What do you have to share? If you are comfortable with HTML coding, you may use it here.



5. Topics. One of the most important parts of your membership. This is how ExpertClick[®] users and search engines will find you and your news releases. Topic words are also vital for the index of the printed Yearbook of Experts[®]. Topics may be entered by

1. Primary Word

making up your own, or selecting from our existing topic list. You can use a mix of both.



6. **Set up your page.** Here you control the layout for your page and upload images. You have three great options for your Press Room Page:

Success Tip: Images are important – more descriptive image names help search engines find you and your image. Samples of successful image names: Public_Transportation_News.jpg, Amy_Smith_Adoption_Consultant.gif

Horizontal	
	Foundation for Women's Health
Yearbook of Experts - Me Participant Information StepAllong American Foundation for Women's Health Diats, TX United States Implump 7.5 StapAllong American Foundation for "Wessen's Health Call Kine for generational upgehar Information.	Contact Information Melanie True Hills Greenwood, TX United States Contact Remoie: 140-464-1918 Contact Melanie True Hills
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and Longevity, suffered from devastating atrial fibrillation. and watch others suffer, she created StopAfib.org to add	ost common inregular heartbeat. Allb is a frightening ongestie heart fallure (fine award-winning book, liet to Sanyo Her Own L/Jer The HEATT Program for Health . Se is now cured, but rather than stand on the sidelines free abrill fieldiation patients' questions and concerns it shing with, controlling and curing allb. It features an Abrill houghtan draphysican that provide and life/lifektion for Wesnen's Health, it is not just for women, but for
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Contact Randall Craig, CFA, MBA, CMC Latest News Releases Latest News Releases How Many Social Media Sites WB Sunve? How Many Social Media Sites WB Sunve? The Integration of Social	Randall Craig is an expert joince 1974() in the field of Social Media/Web Strategy. Social Media Risk. Networking, and Social Media Career Flanning/Job Sarech. He is the author of a comb bools in the areas, including The Gerything Guide to Skrifting an Online Banness. Social Media for Bulness, the Online PR and Social Media series, Personal Bance Deet Gareer Parving Guide, and others, Pherase and Bor or bare
Linkedin Endorsements: Reputation	copies).
Associal Media Check Box Associal Media Check Box Association Served Association Served	His background includes 9 years at consulting film KPMG, 6 years starting a company (and later selling It), 3 years as a senior executive at an American public company, and since 2000, President of the consulting firm 108 ideaspace inc. He is a CFA, MBA, CMC, and has a Black Belt in Karate.
	as a senior executive at an American public company, and since 2003, President of the consulting firm 108 ideaspace inc. He is a CFA, MBA, CMC, and has a Black

Horizontal with link to external site



MemberHandbook.com

Sending News Releases at NewsReleaseWire.com

Login with your User ID and your password. From the Control Panel, go to Send Release.

Use the Links at the top to navigate. You have three formats:

- <u>Text</u> (Recommended)
- Link (Shows a web site of your choice in a frame)
- <u>PDF</u> (Does not show up as well in search results search engines may have difficulty reading PDF text but it may be useful if you have a brochure or important document to share.)

Choose your format and click Next to complete Basic Info.



Success Tip: Make sure each release you send has unique, fresh content – search engines may not index duplicate releases. Please also make sure your content and images conform to the ExpertClick[®] Terms and Conditions (<u>http://www.termsandconditions.com</u>).

Basic Release Information

Whatever the format, your release needs the basics: Who, What, When, Where, Why.



ExpertClick.com

Text News Release: Additional Information, Images, and Links

Have an image to include, another link, or a video? Enter it all here.



Text News Releases: Release Copy

Your copy

Enter your release copy in Box 1. Use the text book and text editing tools to enter your release copy. Keep your content unique.

Comfortable with HTML coding? Enter HTML into Box 2. Make sure to click this button to save your HTML to Box 1.

SuccessTip: Boilerplate

New feature! You can repeat the same closing text to the bottom of every release you send; add your personal signature or a closing quote. Enter your "boilerplate" text in Box 3. You can change this any time.

Again, if you are comfortable with HTML, enter your code for your boilerplate text in Box 4. Make sure to press this button to save your edits.



Link Release

Use this option for something hosted on your own web site: a blog post, a release, or any new content.

Enter the URL you want to promote on the Additional Info screen shown here.

ontrol Panel	Release Format Basic Info Additio	onal Info Preview and Finish
Edit Profile	Choose External Re	elease Link
- Send Release	Previous	Next
- Manage and Edit	**Required	j**
Release	External type	
	ORL in iframe below O URL in new	v window
	URL:	
	Hint: http://www.yourreleaselink.com	
	Enter complete link for your release. Th	nen, proceed to next step.
	Previous	Next
	Previous	Next



An example of a linked news release at News Release Wire. Your URL will be displayed in a frame. A link to your Press Room Page is also shown.

PDF Release

Upload your own PDF to use as a release. Upload on the Additional Info screen.



Preview and Finish



Once your release is complete, check off and publish your release. Your release is live! Note: You can edit your release for up to one hour after you publish it.

Manage and Edit Releases

From Manage and Edit Releases, you can see your active and expired news releases. "Kill" will expire a release and it will no longer be visible to the public. The Edit option is only available one hour after submission.

ExpertC	lick®				(interest of the second se	
Home	Control P	anel Logout About ExpertClick	Site Map Contact	t ExpertClick	1000	3229
Control Panel	You	r Active Releases				
Edit Profile	Edit:	You may edit or correct a text	news release for c	one hour after b	eing sent. Pleas	e
Send Release	note	that the release may have alrea			-	
• Manage and Edit Release	Kill: Y Butto archiv Once	ange what has been sent out. 'ou may make a news release n n at any time. Then you can se ed as they will have been distr a release has been sent, you c e for up to one hour.	nd another release ibuted and are refe	e that day. Relea erred to by Lexi	ises killed are s and Google Ne	
		Headline	Release Date	Kill Date	Times Release Viewed	
	Ē	Test of Editing Releases	04/12/2014	04/12/2033	0	Kill
	Ê	Second boilerplate test	04/03/2023	04/03/2033	0	Kill
	ð	This is a Boilerplate test	04/03/2019	04/03/2033	0	Kill
	C	EPA may delay climate rules f	03/15/2031	03/15/2033	0	Kill
	C	Testing for External link	03/13/2031	03/13/2033	0	Kill
	ß	This is a big Test of Ampersa	03/12/2023	03/12/2033	0	Kill
	ð	Test Release for Image Problem	01/02/2020	01/02/2033	0	Kill
	These you ca updat duplic Cli	ired News Releases are your expired news release an copy and paste old release e the headline and first paragr ate content. ck link at left to view ' with CUT AND PASTE, as	text into a new rel aph with new cont You can open th	ease, as an outli ent and ideas, s ese releases,	ne, but please o o as not to crea and use this	do ite
		Headline	Release Date	Kill Date	e Times Rel Viewe	
	Đ	Test of image issue	12/06/2022	04/12/20	13	0
	Đ	Test Release for Image Problem 2	01/02/2021	03/12/20	13	2
	Î	Test Release for Ampersand &	09/13/2020	12/05/20	12	2
	B	This is a Test Release 1	06/13/2013	06/13/20	10	10

By looking at the "Times Release Viewed" column you can see which news release headlines did better than others. We've seen some participants find certain news releases ideas that produce consistent results and use them again and again over the years with ExpertClick[®].

You can view your old releases and copy and paste material from them to create new releases. But again, make your content unique for every release to ensure you and your releases get picked up by search engines and Google News.

Link Pick-up Area

Scroll to the bottom of Manage and Edit Releases to see your personal link pick-up area. Use these tools to add to your own web sites to help you publicize your presence at ExpertClick



Secrets to News Release Success

Get the most out of your News Release Wire and ExpertClick[®] membership with our tips below:

Part 1: Editorial

- Write your release in a crisp, clear style.
- Your writing should begin with the fundamental basics of good journalism: who, what, when, where, why or how.
- Try to lead the first paragraph with a strong quote from one of the persons involved with the story.
- Write short sentences. Figure that your release should be five or six brief paragraphs.
- Take note of any recent news or news story that involves your expertise and enterprise. By using a news peg – as editors call it – you connect your release to the mix of stories concerning that recent news or event.
- While you write, refer to the Associated Press Stylebook and to "The Elements of Style."
- Always use a dateline the city and state of the release – and have at the bottom of the release the same city and state. An address is not needed.
- Identify each person with full name and title. Lower case titles – unless clearly a proper noun. Note that upon second reference, in news stories, it is often "the president" or "the pope"; not capital Ps. And upon reference, simply write the last name of the person without an honorific (Mr., Mrs., Miss).
- Remember that the release should not be about you first; it should be "newsyou-can-use" of practical and immediate value and information to the editor or producer – for the reader or the viewer. It should be something where the

average reader can learn a new fact. Explain what you do simply; assume that the reader does not know your industry very well. Review your previous news releases and others' releases in the system.

Part 2: Technical—Send your release via NewsReleaseWire.com

- Limit your headline to between 50 and 62 characters, including spaces. This allows your keywords to be part of the search display.
- Always enter at least 300 words of text in the news release.
- When entering the copy onto the release form, make sure you have converted your text to plain text to ensure you do not enter corrupted code. If you are comfortable with HTML coding, use the HTML option.
- Always include a graphic (square is best). You can also link to a video. In fact, you can also link to your book title. (However, this graphic step in the process is not required.)
- Be sure to include the appropriate links to the story; your contact info is autopopulated by the News Release Wire system.
- If you wish, enter your news release text at Google Keyword Tool to find out what Google thinks about your text: <u>https://adwords.google.com/select/Keyw</u> <u>ordToolExternal</u>
- Link to subpages within your website.
- Provide an opt-in box for readers to receive a regular e-mail from you.

Connect with ExpertClick[®] on Social Media:

Subscribe at our YouTube Channel <u>www.YouTube.com/ExpertClick</u> to receive notices when new videos are published.

- Join the ExpertClick[®] LinkedIN group for more info.
- Connect with us at www.FaceBook.com/ExpertClick
- Follow us at <u>www.Twitter.com/ExpertClick</u>
- Follow us at <u>www.CustomerHandbook.com</u> for feature updates.

2015 is our 31st Anniversary Founded in 1984 as the *Talk Show Guest Directory*

Mitchell P. Davis, Editor & Publisher

Broadcast Interview Source, Inc. 2500 Wisconsin Ave., N.W. Washington, DC 20007-4132 (202) 333-5000 <u>Mitchell.Davis@ExpertClick.com</u>

"dating service of PR"

PRWEEK

"A Hot Site"

"An Invaluable Tool"

"Excellent resource, well arranged, easy to use." "It will make your group the central point for quotes and interviews."





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