

FOR IMMEDIATE RELEASE

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Nice Girls *DO* Get the Sale

May 8, 2019 Tampa, FL – LinktoEXPERT is a collaborative cloud community of experts, executives and entrepreneurs working together to transform your creative ideas into reality - the key to success! When you need help with your project(s), *now*, LinktoEXPERT allows you the luxury of being able to hire people with the expertise you need *immediately*. Everyone focuses on what they do best – it’s a win-win! “Imagine a resource designed for you to quickly find the perfect candidate for your project; where you can review their credentials and make a decision with a short, 7 minute strategy session.” It’s *that* easy, Joanne Weiland, Founder exclaims.

Weiland is always looking for ideal joint venture partners. Elinor Stutz’s pioneer spirit and knowledge as a thought leader instantly caught Joanne’s attention. Elinor’s mission is to inspire, teach and motivate you to embrace your most significant vision and transform innate talent into the leader you are destined to become. Elinor Stutz is known as a Top 1% Sales Influencer and a Top Creative Sales Blogger. The Top 1% Title continues today with news that her 13 year old, International Best-Selling Book, “*Nice Girls DO Get the Sale: Relationship Building That Gets Results*” continues in popularity, proving her masterpiece to be Evergreen.

Consider the book as the perfect gift for entrepreneurial peers, sales teams, and companies and organizations holding the desire to improve their bottom line. #Empathy is now the trending Hashtag on Twitter by both genders and is at the heart of all the incredulous stories found in *Nice Girls DO Get the Sale*. The book is available on Amazon via Print On Demand and Kindle. Improve your strategies for business development and sales.

Stutz writes in the first person, providing a seemingly personal touch for the reader. It conveys that if she can overcome steep hurdles, anyone can! She then goes the extra step of explaining how to do it. Her mission in life is to help readers become successful in the sales profession by putting sales on a higher plane. Stutz’ underlying message is, “Trust is the Soul of Sales.” These are just a few of the several distinguishing writing factors which contribute to the book’s success.

“This is a wonderful, warm, practical book that shows you how to build great relationships with your customers.” ~ Brian Tracy ~ Author and Sales Trainer

About LinktoEXPERT - Since 2007 LinktoEXPERT makes it easy for EXPERTpreneurs to be seen consistently online, on stage, on social media and be heard frequently on radio and podcast interviews which results in being known as the trusted expert, worldwide. Executives and business owners get to know the problems EXPERTpreneurs can solve for them and understand the outcome of working together before they hire each other. The collaborative cloud community streamlines the hiring process: easily review expert’s education, experience, and achievements in minutes. Results: everyone can focus on what they do best while simultaneously delegating projects to other service providers. Together we save time and energy, make more money (often additional streams of income) and elevate our reputations which results in securing new projects.

Elinor Stutz, CEO Smooth Sale – Elinor delivers inspirational keynotes at conferences and authored three books: The International Best-Selling book, “*Nice Girls DO Get the Sale: Relationship Building That Gets Results*”, “*The Wish: A 360 Degree Business Development Process to Fuel Sales*”, and community service led to the writing of her second best-selling book, “*HIRED! How to Use Sales Techniques to Sell Yourself on Interviews*.”

Kred proclaimed Stutz as a “*Top 1% Influencer for Social Media*”, CEO World Magazine named Stutz as one of “*The brightest sales minds to follow on Twitter*”. Bizzhum and NowISeeIt both named the *Smooth Sale Blog* as one of the “*Top 100 Most Innovative Sales Bloggers*.” Stutz consults and speaks worldwide. Connect with Stutz: Twitter: @smoothsale, LinkedIn: Elinor Stutz and Youtube: Elinor Stutz.