# Member Handbook-- 2011

Version 2011.2 -- This *is always a work in progress*. – March 28, 2011 This is the Member Handbook for the ExpertClick.com members. Updated versions of this manual can be downloaded in Adobe PDF from

#### www.MemberHandbook.com





# Your profile is shown at <u>www.ExpertClick.com</u>

### <u>www.NewsReleaseWire.com</u> <u>www.Daybook.com</u> <u>www.SpeakerBank.com</u> *The Yearbook of Experts, Authorities & Spokespersons*®

This Member Handbook is designed to help you gain the greatest benefit from our services.

- An overview of the benefits and features.
- An explanation of how our Internet sites present your information.
- A guide to how you can use our dynamic Web pages to add updated content to your site.

#### You control your profile at www.ExpertClick.com

Log-in & Password: Client: Profile address: Verification E-mail:

Member label goes here, with your Log-in and Password, showing member's e-mail. Free customer support is always available during Eastern Time business hours. Please call us at (202) 333-5000, or e-mail: WashingtonDC@ExpertClick.com

### CD-ROM affixed here for member use:

# Please insert disk in your computer hard drive to see all files.



# Watch Videos at <u>www.WebHandbook.com</u> to learn how to send News Releases.

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#### March 28, 2011

#### Dear Subscriber:

Welcome. You can take advantage of all the features of ExpertClick.com so that journalists can easily find you and interview you – so that you will benefit from the news media exposure. **There are three (3) general concepts:** 

- 1) **Demonstrate who you are and what you want to talk about** so that journalists can find you with your text and topics. Journalists find you most easily through ExpertClick.com's search engine of this information.
- 2) **Reach out by sending News Releases** so that journalists can receive current content from you, get to know you and be enticed to contact you when they have a story to which you could contribute...
- 3) Use *our* content on *your* Web site by linking to YOUR OWN NewsReleaseWire.com page that only shows your news releases. All of these features add content that you control and are always updated on your Web page. Pick up badges and use the RSS to syndicate to social media find the badges in your Manage Releases area, when logged in. Plus now with SpeakerBank and your Web Cam you can always be live ready to be interviewed!

We present your information on the Internet at a number of Web sites, via the LexisNexis® database, and in the printed Yearbook of Experts, Authorities & Spokespersons®. *You have 100% control with your UserID and Password*.

This handbook will show you how your information is presented in all of the formats, and videos show how the management screens give you access to update and change your information instantly.

We like to help: Please call us at (202) 333-5000 with any questions.

Sincerely,

hatall F. Pars

Editor & Publisher Broadcast Interview Source, Inc 2500 Wisconsin Ave. N.W. Washington, DC 20007-4132 (202) 333-5000 WashingtonDC@ExpertClick.com

# **Overview of Web Sites**

The home page at www.ExpertClick.com

### This is where you can get the most "action"! When you send news releases – your news release and your #1 profile image appear on our front page.



#### At www.ExpertClick.com journalists and web searchers can:

- 1) Search by keyword or topic.
- 2) Click on one of the "favorite topics" for search results on our most popular topics.

The site is open to search engines for we've learned that Google search is one of the primary ways our news releases and press room pages are found.

This is the main entry page of the site, and it is important that you choose keywords for your topics that you want to be found on. Also consider including "favorite topics" as some of your keywords so when journalists click on the most popular topics you are included in their results.

When a journalist clicks on a keyword, our system shows a list of news releases or experts on that keyword. For example, if the search is on "Body Language" at ExpertClick.com, the following results screen comes up.

ExpertClick "Results" page			
ExpertClick <sup>®</sup>			
Home   Join as an Expert   Join as a Journalist   Login   About ExpertClick	Site Map   Contact ExpertClick		
Search Profiles by Keyword: Body language			
Participant Information	n		
Maxine Lucille Fiel, Behavioral Analyst, Pioneer of Body Languag	se 🍌		
Sexual Body Language, Power/Image Perception, Power of Body Language, Po Language, Jury Selection, Image/Media Consultant, Flirting Body Language, F	litics/Body Language, Negative Body irst Impressions, Face-Reading/Expression		
Kate Zabriskie - Training Seminars, Workshops and Keynotes	🕎 📄 🍌 🎦		
Body language			
Carol Kinsey Goman, Ph.D The Nonverbal Advantage			
Body language			
Change Masters Incorporated			
Body language			
Barbara Pachter - Business Etiquette Expert			
Body Language in Communications			
Deborah Boland Image, Etiquette & Communications			
Body language			
Jeffrey Hansler, CSP Sales Presentation Training			
Sales-Body Language			

The **Icons** help journalists know if you have a Web link, e-mail, audio, news releases or Daybook events. When you add content, you make your listing more attractive and functional. And when journalists click on the name, the profile opens to show your page with links.

### Every member has a "Press Room Page." Here's an example of the most popular "Vertical Style:"

A sample expert's page with links to his Web site, and features as noted in this graphic of Deborah Bollland's press room page.



#### Here's how your news release will look on the web.



Next, when journalists click on the News Release link, they'll be taken to see **Your Own News Release Wire** page that shows only your news releases. Here's an example from news releases from the JK Harris Company:

THE R	ExpertClick <sup>®</sup>	(Terret)
ģ	Home   Join as an Expert   Join as a Journalist   Login   About ExpertClick   Site Map   Contact ExpertClick	FOLMOED 1994
	View My News Releases	
	Title	
Ē	Albuquerque Client Saves a Bundle with the Help of JK Harris and Company	
Ì	JK Harris and Company Helps Fresno Couple Resolve Back Tax Problems	
Ì	JK Harris Employees Rally to Support Local Trident United Way	
Ì	JK Harris Volunteers Participate in Trident United Way's Day of Caring	
Ì	JK Harris warns taxpayers about the consequences of a federal tax lien	
Ì	JK Harris reminds taxpayers with back tax debt of their rights and options	
Ì	Client credits JK Harris for saving her from a 'fate worse than death'	

# You can see only that member's news releases, and RSS Feed button – at the upper right that give you a RSS feed like this:



# You can use this RSS feed to connect your news releases to your Twitter or Facebook page.

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### You have badges and links to for your stie or to share:

Pick up as links or HTML when you log in and go to the bottom of your Manage Releases page.



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#### The Main News Release Wire page is at: www.NewsReleaseWire.com

Expe	ertClick <sup>®</sup>
Search News Headlines on Search View by date - C	Releases and Events           N   Recently submitted   Geographic Preferences - OFF   Selection Feature - OFF   Event Only - OFF
	News Releases
	Title
	Crime Is On The Decline I Didn't Notice
Ø	You Call That Art?! Premiers Nov 22 on KCTS 9
	Disney Recognizes a Teen's Kindness
	NovaMind 5 for Windows Mind Mapping software massively improved

### As a member, you can send news releases via the News Release Wire quickly and simply:

Here's what you do:

- A) Log in at www.ExpertClick.com with your Log-in and Password.
- B) Click on the "Send Release" Button, choose style, text releases are best.
- C) Cut and paste your headline and news release into the form.
- D) Preview the release, edit if needed and submit.

To know you release is published you will confirming release along with a unique release number, and unique URL that you can share, and instantly push to your social network.

Your news release will be:

- 1. Instantly live at www.NewsReleaseWire.com.
- 2. Scanned by Google News.
- 3. Included in our daily and weekly e-mail headline feeds.
- 4. Available so that journalists can add your release to their RSS feeds.
- 5. A custom URL link for your Web site that shows only your news releases.
- 6. Linked to your ExpertClick.com profile.

... When you log-in you can see click and print reports so you can judge usage and response levels to different story ideas and headlines. By studying what types of releases receive the most responses, you can learn to better target your releases.

#### Classic members can send up to 52 news releases a year with *no per-release charges*.

#### Here's an example of News Releases picked up at Google News:



Google may not pick up every release. Using keywords that at in the news can help get your news releases traction at Google. *Using superlatives or your name is negative.* 

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# Social Media pick-up of news releases – as shown with a search at <u>www.SocialMention.com</u>

eks Commenia Evenia Imates News Video Audo CAA N Advanced Search Easterney socialmention\* newsreleasewire.com Search Mentions about newsreleasewire.com 1% 5:1 strength sentiment Sort By: Date Anytime Results: 47% 14% Results 1 - 15 of 112 mentions passion reach Celebrate a Holiday as Old as Our Country with these 9 hours avg. per mention Thanksgiving Quotes - NewsReleaseWire.com (press last mention 24 hours app release) http://bit.ly/9KJ1YR twitter.com/MarkHughs8975/statuses/5740483686961 66 unique authors 24 hours ago - by 🕢 @MarkHughs8975 on twitter 0 retweets Celebrate a Holiday as Old as Our Country with these Sentiment Thanksgiving Quotes - NewsReleaseWire.com (press positive 32 release) http://bit.ly/d9nawy neutral 72 twitter.com/JoanneGreen88/statuses/5682656469585920 7 negative yesterday - by 🚮 💁 Joanne Green 88 on twitter Top Keywords 0.5 Celebrate a Holiday as Old as Our Country with these release 60 Thanksgiving Quotes - NewsReleaseWire.com (press 49 press release) http://bit.ly/cRMu0W business 22 dental 20 twitter.com/Barbara834535/statuses/5674038143754240 20 grow yesterday - by Setter Carbona 234535 on twitter training 19 successful 18 Westwind (band) : Trade Show Tips to Promote Your professionals 18 oonsultant 18 Business - NewsReleaseWire.com (press release) news 16 http://uxp.in/22060387 twitter.com/rjdkhan/statuses/5489971033022464 Top Users 2 days ago - by 🚺 @ridkhan on twitter admin 20 patorahambio Conflict: What's your default Conflict Blueprint™? censuscount NewsReleaseWire.com (press release) -Edle Mindell http://bit.ly/aiPFJE CreditGuru 2 realestatefeeds 3 twitter.com/fambizpros/statuses/4842233933070336 restends 2 3 days ago - by 🛶 @famblzoros on twitter tomheston emarketingpro 2 Boston area Cosmetic Surgeon Releases Weight Loss davidbrown188 2 CD Nationwide - NewsReleaseWire.com (press release) http://bit.ly/bTZwMC Top Hashtags twitter.com/BIMedicalNews/statuses/4759655037276160 twrf 1 4 days ago - by 🚯 @BiMedicalNews on twitter Sources John M. Collard Named Business Leader of the Year google blog 41 by Prince George's Chamber of Commerce. Identica 27 www.NewsReleaseWire.com/34206 plurk 13 twitter.com/JohnCollard/statuses/4647308482322432 wordpress 10 fwitter 8 4 days ago - by 📴 @JohnCollard on twitter accole ß youtube 4 John M. Collard Named Business Leader of the Year truveo by Prince George's Chamber of Commerce. http://fb.me/uuOLcmFe Clear all filters vitter.com/JohnCollard/statuses/4645688134606848 4 days ago - by a days ago - b

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# Lexis Results for a search on "Identity Theft" showing news releases from Robert Sicilliano:

<b>FOCUS</b> ™ Terms [	Search Within Original Results (1 - 100)	Go → Advanced
View: Cite   <u>KWIC</u>   <u>Full</u>   <u>Custom</u>		<b>1 - 10</b> of 100 ⇒ <u>Hide Hits</u>
Source: Legal >//> Searbook of Experts Terms: identity theft (Edit Search   Suggest Terms	ii ms for My Search)	
✓Select for FOCUS <sup>™</sup> or Delivery		/
1. Yearbook of Experts (R) News (BOSTON, Mass Jan. 5, 2006) services protect the small be help civilians to track their ide company now sees the valu "all its new or renewed small 3 with representatives from long time, I've informed the Author of "The Safety Minut a while: * MyPublicInfo, an available at www.IDTheftSe at www.IDTheftSecurity.com. T Services(R), Inc., an afforda PrivateTel and available thr last bit of privacy protecting for classified ads. "News r is indeed the consumer. We ne of IDTheftSecurity it his mission to provide con	Release Wire, Credit Monitoring and Similar Service - IDTheftSecurity.com) Identity theft can be a cap usiness owner when thieves compromise her ident inities and thwart beginning-stage thefts. These s is in publicizing and offering identity theft protection. 	s that Protect Small Business Own tastrophe for small business owner ity," said Siciliano, an expert who services all deserve attention." A on services. According to the article d identity theft insurance. "It's ti many products available to them. demic: Curing the Identity Theft V iny, provides the Public Information ler. * Kroll Background America, t stance should the customer's ever in learn a great deal from little MPL when communicating entities last year gave the impressi- nem to stop this crime where the ru-
<ul> <li>Yearbook of Experts (R) News IDENTITY THEFT SHIELD, "W complaint filed with the Federa  once a year may not be end problems. As I mentioned last  risk consulting company. Sin understand  rating - and the information  provide an opportunity to co  greatest benefit of regular o  take years for you to restor  Kroll Background America is restoring their names and their product opponent of the state of the state of the state  and the information of the state of the state</li></ul>	Release Wire, Identity Theft - How Vulnerable Are (HAT IF IT HAPPENS TO YOU"? Strand Commission. Two hundred fifty thousand cough to thwart <b>identity theft</b> .  dentity theft. dough to thwart identity theft. vor hundred fifty thousand cough to thwart identity theft. 	You? identity theft is increasing this Ch ases of identity theft were reported another viable solution I have foun his year. Luckily for me, I am a me dentity Theft Shield" It works and hief threatens your financial standi shield, five main activities on your a Reclaiming Your Name  stating, and the process of restorin t Shield, a product that has helped Theft Shield can save time and mo

### Sample of the News Release Wire E-mail feed:

**News Release Wire Headlines** 

Click to www.NewsReleaseWire.com to open and read all releases or click on release of interest.

\*Don't Want Your Annuity? You May Be Able to Sell It http://www.NewsReleaseWire.com/34270

\*Military M.D. Reveals Truth About U.S. Wartime Death http://www.NewsReleaseWire.com/34400

\*Lifesaving Resources to demonstrate the Polar 75 Re http://www.NewsReleaseWire.com/34397

\*Part-time home stagers just as likely to succeed http://www.NewsReleaseWire.com/34391

\*City or Suburbs, Which is Safer? http://www.NewsReleaseWire.com/34384

\*Balancing Act #136 December 2010 from Alan Weiss http://www.NewsReleaseWire.com/34369

\*Are Boomers Ready For Their Future? http://www.NewsReleaseWire.com/34380

\*Sarah Palin...The Frontier Lady http://www.NewsReleaseWire.com/34379

\*10 Ways to Pay More Taxes and Have More Money http://www.NewsReleaseWire.com/34376

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- 5. The Yearbook is now also available at Google Books. Visit www.Google.com/books and enter "Yearbook of Experts" to search the printed yearbook or share pages.

Please! To be included in the print and Adobe PDF edition of the *Yearbook of Experts*<sup>®</sup>, we need your **75-word text profile** and **nine topics.** Please log in to ExpertClick.com with your User ID and Password and go to "Edit Profile"  $\rightarrow$  then "Edit Text" or "Edit Topics" to input the information yourself. Sample **profile** (max. 75 words) from the printed *Yearbook of Experts*:



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Here's an overview of your management screens:

Here's where click on the log-in choice to get to the log-in page.

Your user Id and Password are printed on the front, or have been send to you by e-mail.



#### Then you log-m:

Exp	pertClick <sup>®</sup>			
9 Home	e   Join as an Expert   Join	as a Journalist   Login   A	bout ExpertClick   Site Map   Contact ExpertClic	k
Regi	User ID:		Login Here	
If you do us, then Join	a Password:	as a Journalist	Login ID: Password: Remember Me Login Forgot password?	
MemberHandb	ook.com	1	7 Ex	pertClick.com

### When you log in here are the screens you see: *The Expert Control Panel that will show your Participant Name.*

ExpertC	Click®		
Hom	e   Control Panel   Logout   About ExpertClick   Site Map   Contact ExpertClick		
<mark>Control Panel</mark> - Edit Profile - Send Release - Manage Releases	Expert Control Panel For: ExpertClick.com and the Yearbook of Experimentation of the Second		
Others - E-Mail Alerts - My Answered Questions - Instruction Handbook	Your Membership is approved. You can take advanta qualifies for. Remember when you send a News Release, or post a by opening your e-mail and confirming that you mad Your Profile has Six pages for information: 1. Profile Details		
2. Book Text Manage releases is where: 1) You can see your news releases 2) Pick up your Banners and links Images and full page aus are toaded by the publisher please send to rearbooksupport@Gmail.com			
Founde	d 1984   Feedback   Copyright © 2010 Broadcast Interview Source, Inc. All Rights Reserved		

Then you can update your profile as you move through the screens: <u>Book Text</u> | <u>Web Text</u> | <u>Manage Topics</u> | <u>Setup your Page</u> | <u>Additional Profile Info</u> | <u>View Page and</u> <u>Approve</u>

### The Buttons on the left of your *Expert Control Panel*:

- 1) <u>Edit Profile Brings you to the second management screen where you can edit your profile.</u>
- 2) Send Release Click to send a news release.
- Manage Releases and Links Click here to see all your releases, and information about journalists who have visited them and picked up the links to your private NewsReleaseWire.com and private Daybook.com pages.

# How to send news releases – See first video at <u>www.WebHandBook.com</u> to see this live.

by expert lick	- tan () None + Char Bher Properties + Carbonan + Carbonan Experticular - Carbonan + Carbonan Experticular None Control None Control None Control None Control None Control None Control None	All and all and All and all and All and all and all and all and all and all all all all all all all all all al	g + g + ∞ w + two two two ψ-
	Offens - Enacidaderis - Algebrachters - Stanzellen Handheit	Clear which forward the which is not wall entry mater industries	
	Found the Texture Texture ( ) and a second second ( ) and a	sk i Ogerge v 2014 Broekse Newvor, nr. Al Ager Kowwel	You Tube
▲ ▲ ● 0:1	5/3:07		360p * 🔼 🚦

How to edit your profile – See second video at <u>www.WebHandBook.com</u> to see this live.

It shows how you move through the screens: file Details | <u>Book Text</u> | <u>Web Text</u> | <u>Manage Topics</u> | <u>Setup your Page</u> | <u>Additional Profile Info</u> | <u>View Page and Approve</u>

New: When you complete editing your profile is updated, you do not need to confirm with an e-mail.

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Daybook.com has been modernized so you can post and share your future events. Once you post an event you can push it direct to social media, or send as framed news releases linking it to your Press Room Page.

Register Today – you can even sign in with your Facebook account, and your events have lots of social media tools.

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You can reserve the time - set up training and coaching sessions, invite your customers (or many customers at the same time) for group sessions at affordable rates you can get paid. See full details and register at the "Consultants" button on the bottom toolbar at <u>www.SpeakerBank.com</u> Watch how-to videos weekly at: New Videos at www.YouTube.com/Expertclick

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Follow us at <u>www.CustomerHandbook.com</u> for feature updates.



2011 is our 27<sup>th</sup> Anniversary Founded as the "Talk Show Guest Directory" in 1984.

> Broadcast Interview Source, Inc 2500 Wisconsin Ave. N.W. Washington, DC 20007-4132 (202) 333-5000

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